Chapter 2

The Psychology of Asking Questions

Norbert Schwarz  
*University of Michigan*

Bärbel Knäuper  
*McGill University*

Daphna Oyserman  
*University of Michigan*

Christine Stich  
*McGill University*

**SUGGESTIONS FOR FURTHER READING**

**Comprehensive overviews**


**Question comprehension**

For detailed discussions of the pragmatic aspects of question comprehension see.


Attitude reports


Behavioral reports


Age- and culture-related differences